

	Expert	Associate Partner	Sales Associate Partner	Partner
Workload				
Collaboration				
Inclusion in the team	only in certain specialist groups	full inclusion in the team	full inclusion in the team	full involvement in the team + F&P strategy
Career opportunities				
Marketing via F&P				
Prices & Conditions				
Minimum contract period	1 year	1 year	1 year	∞
Setup fee	Price on request	Price on request	-	-
Fixed quarterly fee	Price on request	Price on request	-	-
Exclusive advantages				
Exclusive marketing through F&P Sales Enabler				
Mandate processing (from request for invoicing)	for F&P mandates	for all mandates	for all mandates	for all mandates
Dividend payment				
Right of co-determination				
F&P methods & tools for mandates				