

Are you a digital native, extroverted, empathetic and looking for a challenge? And do you want to be part of an exciting work environment? Then take the chance at F&P for the perfect kick-off to your career after graduation.

We are looking for a working student (m/f/d) in Research & Sales.

Your tasks:

- Proactive sales activities (research in databases, active customer approach, etc.)
- Database maintenance
- Market research and vacancy research
- Work with databases
- Direct customer contact in the HR area
- · Candidate matching: internal and external vacancies
- Support with offers

What you should bring with you:

- Current studies in the field of business/sales (Any semesters abroad should all be completed).
- Very good knowledge of Microsoft 365 in all relevant modules (e.g., Excel, PowerPoint, SharePoint)
- Experience with CRM systems
- High willingness to learn, communication skills, motivation, flexibility and ability to work in a team
- Good knowledge of German and English

What F&P offers you:

- Agile team with flat hierarchies
- Dynamic working environment with responsible tasks
- High level of trust and extensive involvement in all areas of the company
- Fair compensation with performance bonus
- Opportunity to write your bachelor's or master's thesis in our firm

About F&P:

F&P Executive Solutions AG is an association of freelance managers to form a consulting and interim management firm. We provide interim managers, consultants and/or well-rehearsed teams of experts for diverse and complex customer projects. Our comprehensive range of services focuses on the consumer and capital goods industry with all B2C and B2B sales channels. Learn more about us on our <u>website</u>.

We are looking forward to your application!

Registergericht: Amtsgericht Hamburg HRB 162517 USt-IdNr.: DE815866022